



July 19, 2013

To whom it may concern,

Lavoie Trucking, Inc. has been assisting us (Thompson Machinery Sales, Inc.) with our shipping needs for many years. We call upon them for a wide range of our shipping needs including construction equipment haulage. Lavoie Trucking, Inc. has proven time and time again to be a dependable, on time, on budget hauling company that takes pride in their work and takes excellent care of our equipment while on board. Their detail oriented/can do attitude coupled with their ability to complete every job has kept them at the top of our carrier list.

Thompson Machinery Sales is committed to customer service and utilizing a professionally managed and run company like Lavoie Trucking, Inc. has been a real asset to our overall marketing and sales efforts. We are obviously very pleased and would certainly highly recommend their services.

Sincerely,

A handwritten signature in black ink, appearing to read "Mike Whyte", is written over a horizontal line.

Michael S. Whyte-Sales Mgr
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